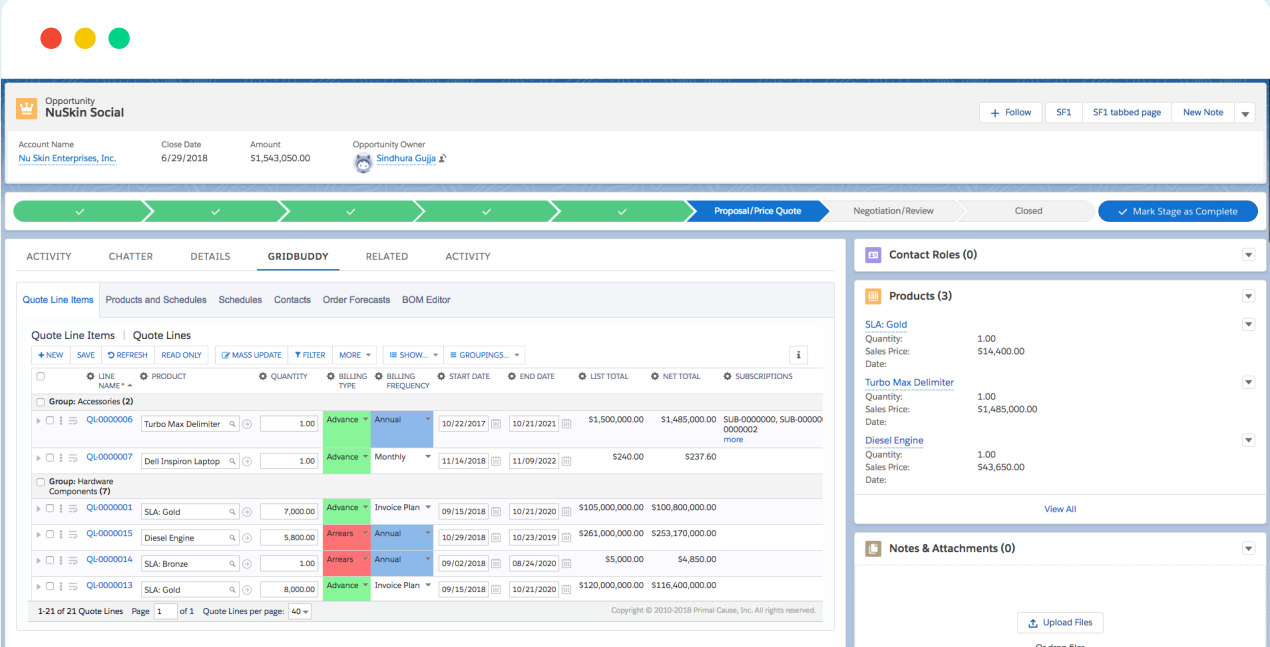


# Manage CPQ with Greater Speed, Accuracy, and Complete Visibility

Take the heavy lifting out of managing quotes, subscriptions, and renewals with GridBuddy for CPQ. Our flexible workspace lets you view and edit more information in less time, so you can spend more time selling.



The screenshot displays the GridBuddy interface for an opportunity named "NuSkin Social". The interface includes a progress bar at the top with stages: Proposal/Price Quote (active), Negotiation/Review, and Closed. Below the progress bar, there are tabs for ACTIVITY, CHATTER, DETAILS, GRIDBUDDY (selected), RELATED, and ACTIVITY.

The main content area is divided into two sections:

- Quote Line Items:** A table with columns for LINE NAME, PRODUCT, QUANTITY, BILLING TYPE, BILLING FREQUENCY, START DATE, END DATE, LIST TOTAL, NET TOTAL, and SUBSCRIPTIONS. The table is filtered to show 7 items.
 

LINE NAME	PRODUCT	QUANTITY	BILLING TYPE	BILLING FREQUENCY	START DATE	END DATE	LIST TOTAL	NET TOTAL	SUBSCRIPTIONS
QI-0000006	Turbo Max Delimiter	1.00	Advance	Annual	10/22/2017	10/21/2021	\$1,500,000.00	\$1,485,000.00	SUB-0000000, SUB-000000000002 more
QI-0000007	Dell Inspiron Laptop	1.00	Advance	Monthly	11/14/2018	11/09/2022	\$240.00	\$237.60	
QI-0000001	SLA: Gold	7,000.00	Advance	Invoice Plan	09/15/2018	10/21/2020	\$105,000,000.00	\$100,800,000.00	
QI-0000015	Diesel Engine	5,800.00	Arrears	Annual	10/29/2018	10/23/2019	\$261,000,000.00	\$253,170,000.00	
QI-0000014	SLA: Bronze	1.00	Arrears	Annual	09/02/2018	08/24/2020	\$5,000.00	\$4,850.00	
QI-0000013	SLA: Gold	8,000.00	Advance	Invoice Plan	09/15/2018	10/21/2020	\$120,000,000.00	\$116,400,000.00	
- Products (3):** A list of products with details:
  - SLA: Gold: Quantity: 1.00, Sales Price: \$14,400.00, Date: [blank]
  - Turbo Max Delimiter: Quantity: 1.00, Sales Price: \$1,485,000.00, Date: [blank]
  - Diesel Engine: Quantity: 1.00, Sales Price: \$43,650.00, Date: [blank]

At the bottom of the interface, there is a "Notes & Attachments (0)" section and an "Upload Files" button.

GridBuddy for CPQ enhances your existing CPQ solution to make it more efficient and easier to customize. Our solution makes the information you want to see sortable, filterable, and much more actionable.

## Make Quoting Easier and More Productive Across Your Team

Our solution eliminates the hours teams typically spend clicking in and out of pages, trying to edit and view quote information such as billing details, start/end dates, product details, etc. GridBuddy for CPQ gives you the ability to quickly edit frequently used Quote Lines directly from the Opportunity page. Additionally, users can edit or mass update dozens of Agreement Line Items from a single screen.

## Stay on Top of Subscriptions & Renewals

Stop drilling down into closed opportunities to see active subscriptions. With GridBuddy for CPQ, you can view and manage all subscriptions directly from the Account page. See accounts with upcoming renewals quickly, from a single screen. Thoughtful features like conditional formatting, inline editing, and cross-object filtering allow you to take action quickly, without leaving the page.

## Gain the Visibility You Need to Keep Accounts Healthy

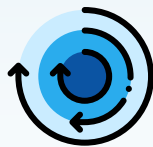
Prevent the disconnect between Sales and Customer Success with Customer 360 views. Arm your customer teams with the information they need in order to provide excellent customer service. With GridBuddy for CPQ, users across multiple teams can easily access and identify important information like handoff status, open cases, and upsell opportunities, all from the Account page.

# GridBuddy—One Platform, Countless Benefits

The CRM Functionality You've Always Needed



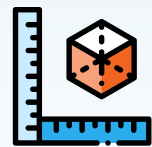
INLINE EDITING



MASS UPDATE



CROSS-OBJECT  
FILTERING



CONDITIONAL  
FORMATTING

## Results Realized by GridBuddy Customers



### INCREASED PRODUCTIVITY

70,000 hours saved of sales reps' time in the first year for forecasting or opportunity management



### NO CUSTOM DEVELOPMENT

\$50,000 per grid saved on custom development costs for a total savings of \$500,000/year



### INCREASED ADOPTION

Over 90% user adoption for account planning



### IMPROVED DATA QUALITY

\$8 million dollars of overlooked pipeline found in the forecast

## Trusted by Over 500 Leading Companies



Ready to see how GridBuddy can improve your CPQ processes?

[Book a Demo](#)

or get in touch with us at [sales@appbuddy.com](mailto:sales@appbuddy.com)



AppBuddy is the industry leader in productivity applications that simplify complex work, making users 5-10x more productive working within their core enterprise systems. AppBuddy is used by hundreds of organizations worldwide to improve pipeline and forecasting accuracy, shorten sales cycles, and realize faster revenue conversion.