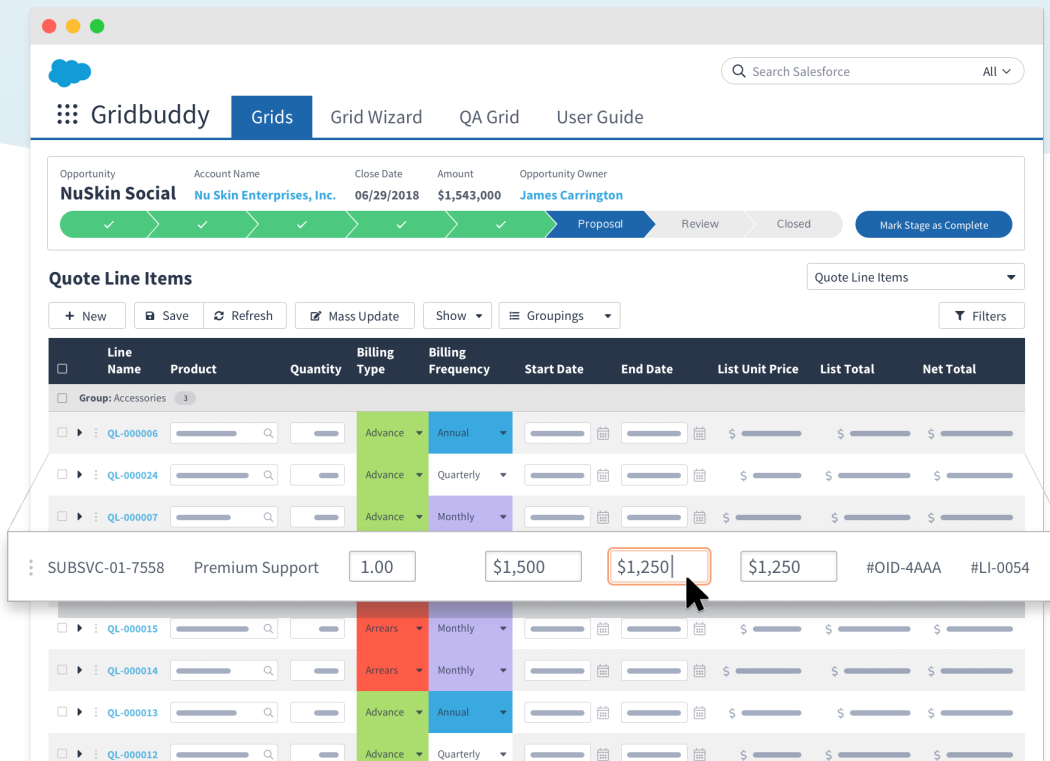


Manage CPQ with Greater Speed, Accuracy, and Complete Visibility

Take the heavy lifting out of managing quotes, subscriptions, and renewals with GridBuddy for CPQ. Our flexible workspace lets you view and edit more information in less time, so you can spend more time selling.



The screenshot displays the GridBuddy interface for managing CPQ. At the top, there's a navigation bar with 'Gridbuddy', 'Grids', 'Grid Wizard', 'QA Grid', and 'User Guide'. Below this, a summary section shows 'Opportunity: NuSkin Social', 'Account Name: Nu Skin Enterprises, Inc.', 'Close Date: 06/29/2018', 'Amount: \$1,543,000', and 'Opportunity Owner: James Carrington'. A progress bar indicates the current stage is 'Proposal'. The main section is titled 'Quote Line Items' and contains a table with columns: Line Name, Product, Quantity, Billing Type, Billing Frequency, Start Date, End Date, List Unit Price, List Total, and Net Total. A specific row is highlighted with a white background and a red border around the 'List Unit Price' cell, which contains the value '\$1,250'. A mouse cursor is pointing at this cell.

Line Name	Product	Quantity	Billing Type	Billing Frequency	Start Date	End Date	List Unit Price	List Total	Net Total
QL-000006			Advance	Annual			\$	\$	\$
QL-000024			Advance	Quarterly			\$	\$	\$
QL-000007			Advance	Monthly			\$	\$	\$
SUBSVC-01-7558	Premium Support	1.00					\$1,500	\$1,250	\$1,250
QL-000015			Arrears	Monthly			\$	\$	\$
QL-000014			Arrears	Monthly			\$	\$	\$
QL-000013			Advance	Annual			\$	\$	\$
QL-000012			Advance	Quarterly			\$	\$	\$

GridBuddy for CPQ enhances your existing CPQ solution to make it more efficient and easier to customize. Our solution makes the information you want to see sortable, filterable, and much more actionable.

Make Quoting Easier and More Productive Across Your Team

Our solution eliminates the hours teams typically spend clicking in and out of pages, trying to edit and view quote information such as billing details, start/end dates, product details, etc. GridBuddy for CPQ gives you the ability to quickly edit frequently used Quote Lines directly from the Opportunity page. Additionally, users can edit or mass update dozens of Agreement Line Items from a single screen.

Stay on Top of Subscriptions & Renewals

Stop drilling down into closed opportunities to see active subscriptions. With GridBuddy for CPQ, you can view and manage all subscriptions directly from the Account page. See accounts with upcoming renewals quickly, from a single screen. Thoughtful features like conditional formatting, inline editing, and cross-object filtering allow you to take action quickly, without leaving the page.

Gain the Visibility You Need to Keep Accounts Healthy

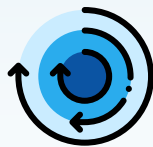
Prevent the disconnect between Sales and Customer Success with Customer 360 views. Arm your customer teams with the information they need in order to provide excellent customer service. With GridBuddy for CPQ, users across multiple teams can easily access and identify important information like handoff status, open cases, and upsell opportunities, all from the Account page.

GridBuddy—One Platform, Countless Benefits

The CRM Functionality You've Always Needed



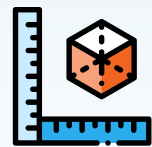
INLINE EDITING



MASS UPDATE



CROSS-OBJECT
FILTERING



CONDITIONAL
FORMATTING

Results Realized by GridBuddy Customers



INCREASED PRODUCTIVITY

70,000 hours saved of sales reps' time in the first year for forecasting or opportunity management



NO CUSTOM DEVELOPMENT

\$50,000 per grid saved on custom development costs for a total savings of \$500,000/year



INCREASED ADOPTION

Over 90% user adoption for account planning



IMPROVED DATA QUALITY

\$8 million dollars of overlooked pipeline found in the forecast

Trusted by Over 500 Leading Companies



Ready to see how GridBuddy can improve your CPQ processes?

[Book a Demo](#)

or get in touch with us at sales@appbuddy.com



AppBuddy is the industry leader in productivity applications that simplify complex work, making users 5-10x more productive working within their core enterprise systems. AppBuddy is used by hundreds of organizations worldwide to improve pipeline and forecasting accuracy, shorten sales cycles, and realize faster revenue conversion.