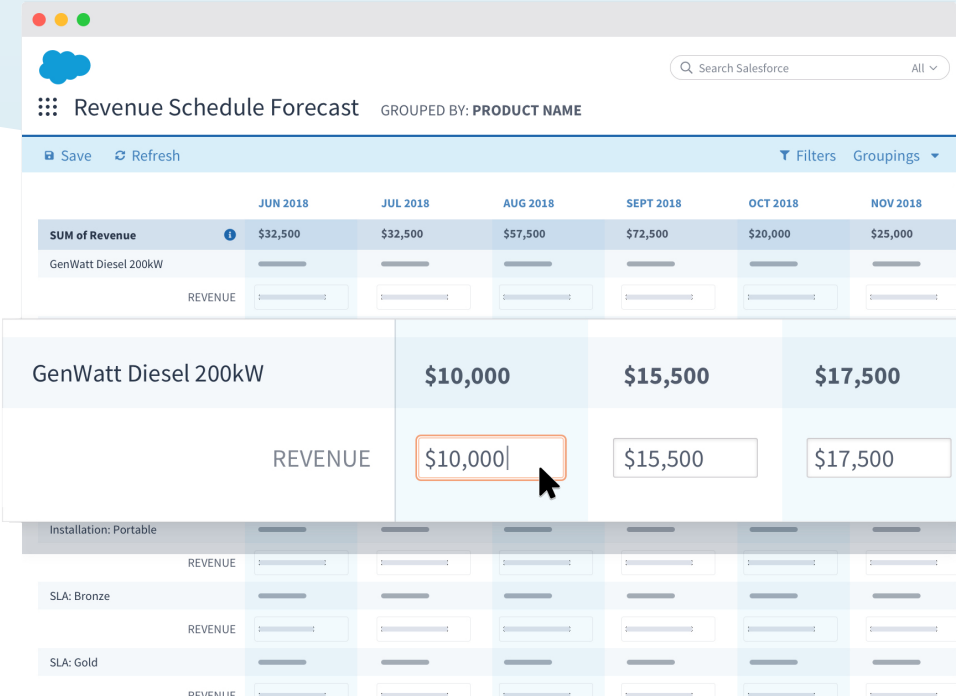


Improve forecast accuracy and take action on multiple objects from a single workspace

Visualize groupings in a matrix-style report showing the totals of each grouping or category—and edit records from any object—unrelated or custom—without leaving your workspace.



The screenshot shows a web interface for a 'Revenue Schedule Forecast' grouped by 'PRODUCT NAME'. It features a table with columns for months from JUN 2018 to NOV 2018. A summary row shows 'SUM of Revenue' with values: \$32,500, \$32,500, \$57,500, \$72,500, \$20,000, and \$25,000. Below this, a detailed matrix for 'GenWatt Diesel 200kW' is shown, with a 'REVENUE' row containing input fields for each month. The values in these fields are \$10,000, \$15,500, and \$17,500. A mouse cursor is pointing at the \$10,000 field, which is highlighted with an orange border. Other rows in the matrix include 'Installation: Portable', 'SLA: Bronze', and 'SLA: Gold', each with 'REVENUE' input fields.

	JUN 2018	JUL 2018	AUG 2018	SEPT 2018	OCT 2018	NOV 2018
SUM of Revenue	\$32,500	\$32,500	\$57,500	\$72,500	\$20,000	\$25,000
GenWatt Diesel 200kW						
REVENUE						
GenWatt Diesel 200kW		\$10,000	\$15,500	\$17,500		
REVENUE		\$10,000	\$15,500	\$17,500		
Installation: Portable						
REVENUE						
SLA: Bronze						
REVENUE						
SLA: Gold						
REVENUE						

GridBuddy Forecasting View streamlines your Salesforce forecast processes, improves accuracy, and makes it easier to customize. Our solution makes the information you want to see sortable, filterable, and much more actionable.

Make Forecasting Easier and More Accurate

GridBuddy Forecasting View provides Salesforce end-users greater flexibility to inline edit across multiple records in one workspace. Now you can visualize your data in an excel-like view across timeframes or kanban-style categories—and interact with the data, without clicking around through several screens.

Finally—The Flexibility You Need Realize Revenue Faster

GridBuddy Forecasting View is unique in its flexibility, excel-like editability, and transposed view functionality. There is no other app in the Salesforce AppExchange that enables you to configure any object into a transposed view that is completely editable and actionable. Our forecasting workspace gives you either time-based or categorical views into any data you need to forecast—and provides further flexibility to take mass action on sales, opportunities, products, and much more.

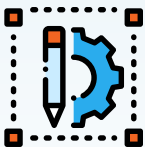
Up-To-Date Forecasts When You Need Them Most

Use the power of GridBuddy to quickly filter, sort, and group records, and total record amounts in a matrix-style report. Take action directly on records in one configurable view all on a single page. GridBuddy Forecasting View can be used as a stand-alone workspace or as a productivity enhancement to your existing Salesforce forecasting workflow.

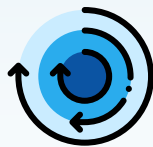
Transpose Rows And Columns | Group By Category | Forecast By Month,Quarter, or Year

GridBuddy—One Platform, Countless Benefits

The CRM Functionality You've Always Needed



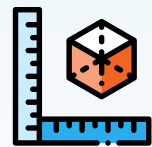
INLINE EDITING



MASS UPDATE



CROSS-OBJECT
FILTERING



CONDITIONAL
FORMATTING

Results Realized by GridBuddy Customers



INCREASED PRODUCTIVITY

70,000 hours saved of sales reps' time in the first year for forecasting or opportunity management



NO CUSTOM DEVELOPMENT

\$50,000 per grid saves on custom development costs for a total savings of \$500,000/year



INCREASED ADOPTION

Over 90% user adoption for account planning



IMPROVED DATA QUALITY

\$8 million dollars of overlooked pipeline found in the forecast

Trusted by Over 500 Leading Companies



Ready to See How GridBuddy Can Improve Your Forecasting?

[Book a Demo](#)

or get in touch with us at sales@appbuddy.com



AppBuddy is the industry leader in productivity applications that simplify complex work, making users 5-10x more productive working within their core enterprise systems. AppBuddy is used by hundreds of organizations worldwide to improve pipeline and forecasting accuracy, shorten sales cycles, and realize faster revenue conversion.